



*eda*

European Dairy Association

**Dairy Focus 07/2015**

Luxembourg EU Presidency

GRAND-DUCHÉ DE  
Présidence  
du Conseil de  
l'Union européenne **luxembourg**

*connect to the world of dairy*

# Foreword

## Dairy Focus Luxembourg EU Presidency

*The Grand Duchy of Luxembourg, a founding member of the European Economic Community back in 1958, will hold the EU Presidency for the twelfth time this year. When last time in this position the head of the Luxembourg government was Jean-Claude Juncker, who is now the Chief Executive of the European Commission.*

And this seems to become a tradition: Jacques Santer headed the Luxembourg government before becoming President of the European Commission back in 1995.

In today's geopolitical situation, the main focus of the Luxembourg Presidency in this second half of 2015 will clearly not be on agricultural topics. Today's Luxembourg Prime Minister, Xavier Bettel, stated that during his EU Presidency he wants 'to build bridges, also with Russia and the Ukraine'. Another focus for Prime Minister Bettel is the progress of the EU – U.S.A. free trade agreement (TTIP), where Xavier Bettel has announced to organize a public conference: "I would like to understand, why TTIP is less accepted in the South of Europe than in the North", he said.

But, for sure, the mission of the Luxembourg Presidency is to finish the trio Presidency (Italy, Latvia and Luxembourg) and to hand over to the next trio (Netherlands, Slovakia and Malta).

There are several important projects for our sector that have to be brought to a successful conclusion during the next six months. The Luxembourg minister of agriculture, Mr Fernand Etgen, clearly points out the importance of the school milk scheme. In this context, it is obvious to us, that only a broad product range within the scheme can help to stop the trend of decreasing dairy consumption and prevalent micronutrient deficiencies in children. Another focus of Minister Etgen is the overhaul of the legislation on organic agriculture, where the European institutions have to come to an agreement, in order to carry on the proposal.

We are also very confident that the Luxembourg EU Presidency will be extremely careful when assessing any need for new legislation with regards to the milk package and its implementation: after a decade of subsequent and deep reforms, the European dairy sector needs a phase of legislative stability!

We are looking forward to an EU Presidency that will cooperate closely with the European Commission under President Jean-Claude Juncker, who visited the Luxlait dairy site before taking his new position. The Luxembourg EU Presidency will for sure help to implement the European approach boosting jobs, growth and competitiveness – which is one of the fields of excellence of our European dairy sector!

*Connect to the world of dairy!  
Schléisst lech der Mëllechwelt un!*



Michel Nalet  
EDA President

Alexander Anton  
EDA Secretary General





## The Luxembourg Presidency of the Council of the European Union

*During the second semester 2015, Luxembourg will hold the Presidency of the Council of the European Union for the twelfth time. In the field of agriculture, following the decisions on the CAP reform, 2015 is the first year of implementation of this reform concerning direct payments. For rural development the adoption procedures of RDP (Rural Development Plan) are underway at the Commission services.*

Regarding agricultural markets, the **ban on imports of EU agricultural products** decided by Russia in August 2014 has had negative effects on most markets, especially on fruit and vegetables, milk and pig meat. Measures have been taken at EU level in the month of September 2014 for fruits and vegetables and dairy products (public intervention, private storage, withdrawal from the market).

Compensation measures were also decided for dairy producers in countries most directly affected by the embargo, namely Latvia, Lithuania, Estonia and Finland. At the beginning of 2015 the Commission decided to activate private storage for the pig sector, a measure that has meanwhile been suspended. At the same time, exports to other third countries increased during 2014, therefore the overall agricultural exports are rising despite the Russian embargo.

**Sustainability** must be the basic principle of the future development of European **agriculture**. This should be done taking into account both economic and social dimensions as well as health and environmental aspects.

This is the context in which the **Common Agricultural Policy** must contribute to the general political objectives of the European Union. To effectively implement these principles, the Presidency will particularly engage in the **simplification of rules and procedures** that will guide its work on various issues. It will also ensure that the Council remains fully involved in the process of simplifying the Common Agricultural Policy.

The Presidency will endeavour to complete the decision-making process concerning the Commission proposal in the field of



**Fernand Etgen**  
*Minister of Agriculture, Viticulture and Consumer Protection*

**organic production** in order to put in place a regulatory framework adapted to new challenges and to harmoniously develop the sector.

In the context of the **Russian embargo** and the **expiry of milk quotas**, the Presidency will pay particular attention to the developments in the markets for agricultural products and to its impact on farmers. The agriculture and agri-food sector of the European Union are important actors in the world and the Presidency will closely monitor developments in trade policy at bilateral and multilateral levels.

Regarding **milk and fruit programs in schools**, the Presidency will continue the work started by previous Presidencies in order to identify solutions to improve and bring in line the functioning of the two programs and promote healthy and balanced eating habits with students.



# The Luxembourg Presidency of the Council of the European Union



The principle of simplification will also be implemented by the new rules to be adopted in **plant health protection**, for which the Presidency will seek an agreement at first reading with the European Parliament, and that will harmonize trade of plants and plant products in the single market of the European Union.

In the same vein, the Presidency will endeavour to conclude an agreement with the European Parliament on the legislative proposal on the **zootechnical and genealogical conditions** applicable to trade and imports into the European Union of breeding animals and their germinal products, to finalize the medicated feed dossier and continue the work on veterinary medicines. In this context the fight against antimicrobial resistance is a major challenge for the preservation of the health of the European citizens.

The Presidency will seek to finalize the regulation concerning the **official controls of the food chain** with the objective of promoting a favourable technical harmonization in the single market in particular by standardizing the fees relating to inspections by the competent authorities in the EU and at its borders.

The Presidency hopes to contribute to the democratic debate opening work on the revision of the **genetically modified organisms** authorization procedure in food and feed.

The Luxembourg Presidency is confident that the next six months will allow to complete many important ongoing legislative dossiers in the agri-food sector, thus contributing to continuously improving the competitiveness throughout the whole food chain.

[Luxembourg ministry of agriculture](#)



Number of dairy cows  
**46.195**  
 Average herd size  
**63** dairy cows

**732**  
 dairy farms

**92%**  
 family run farm

**6.984 kg**  
 Average yield of milk  
 per cow (per year)

## The Luxembourg dairy sector in numbers

**4** processing sites  
 in Luxembourg

**1** Geographical indication

*Beurre rose - Marque Nationale du Grand-Duché de Luxembourg*

**EXPORTS**

**21,042** tonnes of liquid milk

**44,267** tonnes of cheese

**2,170** tonnes of butter and butteroil

**THE MAIN PRODUCTS**

Liquid Milk, Cheese, Butter and Butteroil, Cream



# Introduction to...



**300.000 t**  
of total milk production 2014

**86%**  
of milk processed  
by cooperatives



**173%**  
of milk self-sufficiency





# ... the Luxembourg dairy sector

*In 2014 Luxembourg which is one of the smallest milk producers in the EU, collected from their farmers about 300.000 tonnes of milk. This corresponds approximately to 0,2% of the total EU milk production.*

Luxembourg milk is transformed in added value dairy products for about 45 % of their total production and the rest goes as raw or concentrated milk for further processing to other European dairy companies.

In recent years Luxembourg farmers followed the trend to increase focus on cow performance resulting in a higher average output of their milk production. In 2014 the annual milk production per farm reached a peak with an average of 404.000 kg. Our milk was delivered from about 740 milk farmers with 46.200 milk cows (average milk yield per cow in Luxembourg: 6.500kg). In 2014 an average milk price of 0,3773 € ( without VAT) has been paid to Luxembourg dairy farmers.

In Luxembourg we have one main dairy processor, Luxlait, who has established the Luxlait brand, and some small family producers. Nevertheless, the Luxembourg processing activity is also mainly influenced by the world market.

The medium-term prospects for milk and dairy commodities are favourable on both world and domestic markets. World demand remains dynamic (especially in the emerging economies), despite the slowdown in economic growth, the proportion of middleclass households is increasing, enabling dairy products to feature more prominently in people's kitchens. In the dairy sector, 2014 saw an exceptional rise in milk supply, both in the EU and worldwide. This led to a significant price decrease. In Europe, EU milk production is projected to grow now by 1.2% . With the ending of the milk quota system, several EU member states, particularly Ireland, the Netherlands and Germany (Luxembourg as well) are expected to maximize their production, while others with less favourable production conditions may register a decline.

However with the end of the EU quota system and despite strong demand expansion in milk production is expected to face limitations stemming from environmental constraints, which will play an



by **Claude Steinmetz**  
CEO Luxlait,  
EDA Board Member

increasing role not only in Luxembourg, but in most, if not in all Member States. Several other growth limitations include: - many regions feature land-locked farming titles which limits aggregation – feed self-sufficiency risk rises with further intensification – there is a high cultural and financial dependence on supports, such as the EU CAP payments – there are high cost structures on farm land values which prohibit new, young entrants establishing new farm businesses. In addition to this the dairy transforming industry is facing changes with the end of the quota system and are looking mainly outside of Europe in emerging countries for new market opportunities to maximise their return.

So for the future farmers and processors have to establish wider dimensions for the “new” sustainability of the dairy value chain: - improving wellbeing, enhancing livelihoods and reducing impacts – look for productive, competitive and efficient ways to operate, while protecting and improving the natural environment and conditions of local communities – creating shared value – looking after the environment and the communities in which we operate so that things we enjoy today are preserved for the generations of tomorrow.

We believe, that the EU dairy community is perfectly positioned to face this challenge and we, as the Luxembourg dairy sector, are cooperating together with our colleagues from the other EU member states within our European Dairy Association (EDA) with a common vision and a shared objective.

In this way the Luxembourg dairy “world” will make every effort to contribute to the wellbeing of the people's future and wishes the Luxembourg Presidency a successful term to develop together on EU level a bright future for consumers, farmers and dairy processors!



# Milk, Dairy & EDA



## What you should know about milk and dairy products

Milk is the basis of thousands of nutritious, tasty, enjoyable and healthy dairy products, as part of a sustainable diet

Milk is a highly nutritional food product combining high nutrient density with high quality protein

Milk and dairy products are safe and natural products made to the highest processing standards

## What you should know about the EU milk processing industry

The EU milk processing industry - employing more than 300.000 people across Europe - offers everyone, every day, a broad and diversified choice of natural, nutritious, healthy and tasty food products

The EU milk processing industry has successfully demonstrated its commitment to further reducing its environmental footprint

The EU milk processing industry is an innovative, dynamic and major exporting industry while being the guardian of the EU cultural heritage of dairy



## What you should know about the European Dairy Association



EDA represents the interests of the whole EU milk processing industry, both of cooperatives and private companies. As a beacon for the dairy industry, EDA provides a platform for discussion and exchange of ideas

EDA voices the priorities of the milk processing industry on an EU level and shapes EU strategies for the dairy sector

EDA is proud of dairy! It conveys the positive image of milk at EU level as being a healthy, nutritious, sustainable and diversified food product/drink







# EDA Members

**EDA President: Mr Michel Nalet** - Lactalis - 10 rue Adolphe Beck - F 53089 LAVAL CEDEX 9, France

## National Delegations

## Board Members

### Austria

VÖM (Vereinigung Österreichischer Milchverarbeiter)  
Friedrich-Wilhelm-Raiffeisen-Platz 1  
A - 1020 Wien  
www.voem.or.at

Mr Helmut Petschar - CEO  
Kärntnermilch reg.Gen.m.b.H.  
Villacher Strasse 92  
A - 9800 Spittal/Drau

### Belgium

CBL (Confédération Belge de l'Industrie Laitière)  
BCZ - CBL vzw/asbl  
Kolonel Begaultlaan 1A bus 11  
B - 3012 Leuven - www.bcz-cbl.be

Mr Renaat Debergh - Secretary General - BCZ/CBL  
BCZ - CBL vzw/asbl  
Kolonel Begaultlaan 1A bus 11  
B - 3012 Leuven

### Croatia

Association of Croatian Purchasers & Processors of Milk - CroMilk  
Zadarska 80/V,  
Zagreb  
www.cromilk.hr

Mrs Rašeljka Maras - President  
CroMilk,  
Zadarska 80/V,  
Zagreb

### Czech Republic

Czech & Moravian  
Dairy Association  
V Olšínách 75  
CZ - 100 00 Praha 10

Potravinářská komora České republiky  
(Federation of the Food and Drink Industries  
of the Czech Republic)  
Počernická 96/272 - CZ  
108 03 Praha 10 - Malešice.

Mr Jan Teplý  
Madeta a.s.  
Rudolfovská 246/83  
CZ - 37050 České Budejovice

### Denmark

Mejeriforeningen  
Danish Dairy Board  
22 Frederiks Allé  
DK - 8000 Aarhus C - www.mejeri.dk

Mr Jais Valeur - Executive Vice President  
Arla Foods Amba - Global Categories & Operations  
Sønderhøj 14  
DK 8260 VIBY J

### Estonia

Eesti Piimaliit  
Estonian Dairy Association  
J. Vilmsi 53  
EE -10147 Tallinn - www.piimaliit.ee

Mr Mairo Solovjov (nominated), CEO Valio Estonia  
c/o Estonian Dairy Association  
J. Vilmsi 53  
EE - 10147 Tallinn

### Finland

Finnish Milk Processors and Dairy  
Products Wholesalers Association  
PO Box 10  
FI-00039 VALIO

Finnish Food & Drink Industries  
Federation,  
P.O. Box 115, Pasilankatu 2  
FI - 00241 HELSINKI - www.etl.fi

Mrs Riitta Brandt - VP Corporate External Relations  
Valio International Ops.  
P.O. Box 10  
FI - 00039 Valio

### France

ATLA  
Maison du Lait  
42, rue de Châteaudun  
F - 75314 Paris Cedex 09 - www.atla.asso.fr

Mr Olivier Picot - President  
ATLA - Maison du Lait  
42, rue de Châteaudun  
F - 75314 - Paris Cedex 09

### Germany

MIV (Milchindustrie-Verband)  
Jägerstraße 51  
D - 10117 Berlin  
www.milchindustrie.de

DRV (Deutscher Raiffeisenverband)  
Pariser Platz 3  
D - 10117 Berlin

Dr. Josef Schwaiger  
DMK Deutsches Milchkontor GmbH  
Flughafenallee 17  
D - 28199 Bremen

### Greece

SEVGAP  
Hellenic Association of Milk & Dairy Products Industry  
21, Agias Sofias Str.  
GR - 154 51 Neo Psychiko - Athens

Vacancy



# EDA Members

## National Delegations

### Ireland

IDIA (Irish Dairy Industries Association)  
Confederation House  
84-86 Lower Baggot Street  
IRL - Dublin 3 - [www.ibec.ie](http://www.ibec.ie)

Mr Cormac Healy - IDIA director  
Confederation House  
84-86 Lower Baggot Street  
IRL - Dublin 3

### Italy

ASSOLATTE  
Via Adige 20  
I - 20135 Milano  
[www.assolatte.it](http://www.assolatte.it)

Mr Attilio Zanetti  
Zanetti spa  
Via Madonna 1  
I - 24040 Lallio

### Latvia

Latvian Dairy Committee  
Bauskas iela Nr.180,  
LV1004 Riga

Mr Janis Šolks - Chairman of the Board  
Latvian Dairy Committee  
Bauskas iela Nr.180,  
LV1004 Riga

### Luxembourg

A.L.L. Association Laitière Luxembourgeoise  
7 rue Alcide de Gasperi  
BP 1304  
L - 1013 Luxembourg

Mr Claude Steinmetz - Directeur  
Luxlait Association Agricole  
L - 7501 Mersch

### Netherlands

NZO (Nederlandse Zuivel Organisatie)  
Benoordenhoutseweg 46,  
NL - 2596 BC Den Haag  
[www.nzo.nl](http://www.nzo.nl)

Mr Werner Buck - Corporate Director Public & Quality Affairs  
RoyalFrieslandCampina  
P.O. 1551  
NL 3800 BN Amersfoort

### Poland

ZPPM (Związek Polskich Przetwórców Mleka)  
Association of Private Dairy Processors  
ul. Złota 59, budynek Lumen, piętrowy 6  
PL - 00-120 Warszawa - [www.zppm.pl](http://www.zppm.pl)

KSM (Krajowe Stowarzyszenie Mleczarzy)  
Dairy Technology Diploma Holders Association  
ul. Hoza 66/68  
PL - 00-682 Warsaw - [www.mlekoland.com](http://www.mlekoland.com)

Mr Marek Murawski - Manager Quality & Technology  
KZSM  
ul. Hoza 66/68  
PL - 00-682 Warsaw

KZSM (Krajowy Związek Spółdzielni Mleczarskich)  
National Union of Dairy Co-operatives  
ul. Hoza 66/68  
PL - 00-682 Warsaw - [www.kzsm.org.pl](http://www.kzsm.org.pl)

PIM - (Polska Izba Mleka)  
Polish Chamber of Milk  
ul. Mickiewicza 7/23  
PL - 15-213 Białystok - [www.izbamleka.pl](http://www.izbamleka.pl)

### Portugal

FENALAC - Federação Nacional das Uniones  
de Cooperativas de Leite e  
Lactínios  
Rua Alexandre Herculano, 351, 1º  
P - 4000-055 Porto - [www.fenalac.pt](http://www.fenalac.pt)

ANIL  
Associação Nacional dos Industriais  
de Lactínios  
Rua de Santa Teresa 2 - C2  
P - 4050 Porto - [www.anilact.pt](http://www.anilact.pt)

Mr Fernando Cardoso - Secretary General  
Fenalac  
Rua Alexandre Herculano, 351, 1º  
P - 4000-055 Porto

### Serbia

SERBIA (Associate Member)  
Nacionalna Asocijacija Prerađivača Mleka  
Serbian Dairies Association-SEDA  
[www.serbiandairies.org](http://www.serbiandairies.org)

### Slovenia

Slovene Dairy Association  
Dimičeva 9  
SI - 1000 Ljubljana  
[www.slovenskomleko.com](http://www.slovenskomleko.com)

Mr Tomaž Žnidarič (nominated)  
Slovenian Dairy Association  
Dimičeva 9, 1000 Ljubljana

### Spain

FENIL - Federación Nacional de Industrias Lacteas  
Ayala 10 - 1, Izqda  
E - 28001 Madrid  
[www.fenil.org](http://www.fenil.org)

Mr Juan Camin Torrents - Director  
Nestlé España  
Gran Vía 16  
E - 28013 Madrid

### Sweden

Federation of Swedish Farmers,  
SE - 105 33 Stockholm  
[www.lrf.se](http://www.lrf.se)

Mr Jonas Carlberg  
Head of Milk Policy Division  
Federation of Swedish Farmers  
SE - 105 33 Stockholm

### United Kingdom

Dairy UK  
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UK - London WC1V 7EP  
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# EDA World Dairy Forum 2015

## 14-16 October 2015

The George Hotel, Edinburgh, UK

### 2015 - A New Start for European Dairy

We are delighted to invite you together with Dairy UK to the EDA Annual Congress and World Dairy Forum in the historical city of Edinburgh.

The British dairy industry is a vibrant sector with high levels of investment, growing exports and a key role to play in the global market. With milk and dairy present in 98% of British households, the industry is committed to delivering wholesome and nutritious products to consumers.

2015 will bring about fundamental changes in European dairy as the end of the milk quota regime opens up new challenges and opportunities for the industry. Join the European and global 'lactosphere' to discuss a new start for European dairy and what the future holds for our sector.

To register for the event and for more information on the programme, venues and logistics, visit [www.eda2015.eu](http://www.eda2015.eu)



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The European Dairy Association represents  
the interests of dairy processors in the European Union